

**Carousel Organ Association of America**  
**Board Meeting - Minutes**

Tuesday, February 28, 2017, teleconference

The meeting was called to order by President Rulli at 8:04 pm EST

Present: Bopp, Buckler, Dannecker, Guillaum, Hall, Harris, Hendricks, Rulli, Venable, Yorburg  
Bill Nunn notified the Board by email during the meeting that his access code did not work.

Remarks: President Rulli - distributed by email 28 February 2017 - Appendix 1

Reports:

- Treasurer Marc Dannecker - distributed by email 23 February 2017 - Appendix 2
- Secretary Wallace Venable - distributed by email 23 February 2017 - Appendix 3
- Education Chair VP Bob Yorburg - distributed by email 27 February 2017 - Appendix 4
- Publications Committee Chair Bill Hall - distributed by email 23 February 2017 - Appendix 5
- Editor Ron Bopp - distributed by email 27 February 2017 - Appendix 6
- Rally Coordinator Hendricks - distributed by email – 23 February 2017 - Appendix 7
- Rally Website Coordinator Guillaum - distributed by email – 23 February 2017 - Appendix 8
- Social Media Chair Sam Harris - distributed by email – 23 February 2017 - Appendix 9
- Safety Committee Chair David Vincent - distributed by email - Appendix 10
- Organizations Coordination Bob Buckler - distributed by email 27 February 2017- Appendix 11

The meeting was adjourned at 9:34

Appendix 1  
**President's Message**  
28 February 2017

To: Board Members and Committee Chairs

Re: Board-directed actions 11/14/16-2/28/17

FYI in prep for our Phone-in meeting this eve at 8:00 EDT.

Not in any particular order.

- Carousel Organ now is full color--Bopp
- Competitive bids accepted for Carousel Organ--Bopp
- Carousel Organ enhancements--Hall/Bopp
- Treasurer report advanced formats--Dannecker
- First COAA Directory published--Venable/Rulli
- Social Media--COAA now featured weekly on FaceBook--Harris
- Safety Committee established--Venable
- Education Workshops being developed--Yorburg
- Coordination with other hobby groups--Buckler
- Scholarships Committee established--Yorburg
- By-laws Committee established--Rull/Venable
- Membership Chair follow-up/updates
- Insurance liability updates--Partrick
- Web site updates--Davidson
- Rally Host Motivation Committee established--Hendricks
- Knoebels Appreciation Plaque update--Rull/Yorburg/Buckler
- Nominating Committee update--Rulli

Appendix 2  
**COAA Treasurer's Report**  
Year End 2016

2016 was another reasonably strong financial year for COAA. Our year-end balance for 2016 of \$50,453.51 reflects a \$1,095.62 gain over the 2015 closing balance of \$49,357.89. Of the current balance, \$1,498.74 is in the form of pre-paid dues for future membership years and thus unavailable for future expenditure. \$588.60 is allocated by the donors for use for education and \$200.00 has been donated specifically in support of the Knoebel's plaque project. This leaves just over \$48,000 available for general use – enough to operate for more than a year (nearly two years at 2016 spending levels) without any income..

In general, a less aggressive rally schedule in 2016 than 2015 yielded less income but resulted in fewer expenses. Advertising revenues received dropped in 2016 but if invoicing / collection efforts are in place it is reasonable to believe that drop in 2016 can be recouped in 2017.

Year End, Year Beginning:

- The “Rally Tally” report summarizing rally income, expense and attendance has been completed and is being included here.
  - o See Attachment: Rally Tally 2016.PDF
- A summary review of the organization’s 2016 financials has been prepared for the journal.
  - o See Attachment: Treasurers Report - Journal – 2016.PDF
- A more detailed review of the organization’s 2016 income has been prepared for the board.
  - o See Attachment: Income 2016 Final.PDF
- A more detailed review of the organization’s 2016 expenses has been prepared for the board.
  - o See Attachment: Expense 2016 Final. PDF
- A multi-year comparison of income and expenses is available to present those numbers within a frame of reference.
  - o See Attachment: Multi Year 2008 – 2016.PDF
- A summary review and appreciation of financial donations to the organization has been prepared for the journal
  - o See Attachment: Donations Page –Journal -2016.PDF
- All financial donors have been sent a receipt for their donation for tax purposes. (1/30-31/2017)
- The Editor / Publisher has been sent the 1099-misc form documenting his compensation. (1/23/2017)
- Federal Form 1096 has been filed. (1/23/2017)
- The Annual Report as required by the State of Wisconsin has been filed. (2/9/2017)
- We have renewed our agreement with Registered Agents Inc. to serve as COAA’s registered agent in Ohio – renewal is through January 25, 2018. (1/18 /2017)

- On-line filing of Federal Form 990-N is pending. (Due date is May 15.)

PayPal Account – For the year 2016 \$4,263 in payments and donations (about 17% of overall income) were made to COAA via PayPal. Our actual income for those payments was reduced by \$115.36 in PayPal Fees. Money paid in PayPal fees was treated as neither income nor expense in keeping with how it has been handled in prior years. The recorded COAA income is just reduced by the amount of the PayPal fee for each PayPal transaction.

## COAA 2016 Rally Tally

Location	Jackson, MI	Rossville, GA	Elysburg, PA	Princeton, NJ	Meridian, MS	Totals
Dates	25-26 April	23-25 May	13-14 June	14-19 July	6-7 November	
Rally Coordinator						
Host / Venue	Ella Sharp Museum	Lake Winnie Amusement Park	Knoebel's	Joint event with AMICA	Soule Steam Festival	
Registrants	41	54	124	52	13	284
Large Organs						
Small Organs						
Other Instruments						
<b>Income</b>						
Registration Income	\$ 450.00	\$ 580.00	\$ 2,020.00	\$ 864.26	\$ 120.00	\$ 4,034.26
Insurance Audit Cred.	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
50/50 income	\$ 40.00	\$ 51.00	\$ 161.00			\$ 252.00
Other/Donations	\$ 40.00	\$ 20.00	\$ 190.26	\$ -	\$ 10.00	\$ 260.26
<b>Total Income</b>	<b>\$ 530.00</b>	<b>\$ 651.00</b>	<b>\$ 2,371.26</b>	<b>\$ 864.26</b>	<b>\$ 130.00</b>	<b>\$ 4,546.52</b>
<b>Expenses</b>						
Registration Refund	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Postage & Supplies	\$ 73.12	\$ 51.18	\$ 247.64	\$ -	\$ -	\$ 371.94
Journal Insert / Ad	\$ 54.00	\$ 54.00	\$ 54.00	\$ 223.00	\$ 178.40	\$ 563.40
Local Advertising	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Hospitality Room & food	\$ -	\$ 360.21	\$ 351.05	\$ -	\$ 124.18	\$ 835.44
	\$ -	\$ -	\$ -	\$ -	\$ -	
Meals	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Rally Site Expense	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
<b>Expense Sub Total</b>	<b>\$ 127.12</b>	<b>\$ 465.39</b>	<b>\$ 652.69</b>	<b>\$ 223.00</b>	<b>\$ 302.58</b>	<b>\$ 1,770.78</b>
<b>Set Expense</b>						
Weebly Web Sites	\$ 9.57	\$ 9.58	\$ 9.58	\$ 9.58	\$ 9.57	\$ 47.88
Insurance Pro-rated	\$ 123.40	\$ 123.40	\$ 123.40	\$ 123.40	\$ 123.40	\$ 617.00
<b>Total Expense</b>	<b>\$ 260.09</b>	<b>\$ 598.37</b>	<b>\$ 785.67</b>	<b>\$ 355.98</b>	<b>\$ 435.55</b>	<b>\$ 2,435.66</b>
<b>Net Proceeds</b>	<b>\$ 269.91</b>	<b>\$ 52.63</b>	<b>\$ 1,585.59</b>	<b>\$ 508.28</b>	<b>\$ (305.55)</b>	<b>\$ 2,110.86</b>

Many expenses were absorbed by the hosts and / or venues at all rallies.

**COAA Treasurer's Report - 2016**

**INCOME**

**EXPENSE**

Journal Advertising	\$ 851.30	
Journal Donations	\$ 150.00	
Journal Back Issue / CD Sales	\$ 296.38	
<b>Journal Income Subtotal</b>	<b>\$ 1,297.68</b>	
Rally Registrations	\$ 4,034.26	
Rally Donations	\$ 260.26	
Rally 50/50 / Other	\$ 252.00	
<b>Rally Income Subtotal</b>	<b>\$ 4,546.52</b>	
Merchandise Sales - Clothing	\$ 59.45	
Merchandise Sales - Other	\$ 130.82	
<b>Merchandise Income Subtotal</b>	<b>\$ 190.27</b>	
Winter Meeting Registration 2016	\$ 1,050.00	
Winter Meeting Registration 2017	\$ 640.00	
<b>Winter Meeting Income Subtotal</b>	<b>\$ 1,690.00</b>	
Membership Dues 15-16 and 16-17	\$ 15,314.56	
Membership PrePaid Future Years	\$ 1,498.74	
Rosters	\$ -	
<b>Membership Income Subtotal</b>	<b>\$ 16,813.30</b>	
Undesignated Donations	\$ 506.40	
Education Fund Donations	\$ 588.60	
Other Designated Donations	\$ 200.00	
<b>Donations (non-Journal / non-rally) Subtotal</b>	<b>\$ 1,295.00</b>	
wurlitzer-rolls.com - lost check	\$ 55.00	
WellsFargo-deposit correction(2013)	\$ 25.00	
Reversed Bank Fee	\$ 12.00	
<b>Single Line Item Income Subtotal</b>	<b>\$ 92.00</b>	
<b>Total Income</b>	<b>\$ 25,924.77</b>	

Journal Printing	\$ 9,282.77	
Journal Mailing	\$ 3,209.12	
Journal Back Issues Mailing	\$ 63.89	
Editor Compensation	\$ 7,600.00	
<b>Journal Expense Subtotal</b>	<b>\$ 20,155.78</b>	
Rally Production Costs	\$ 1,770.78	
Liability Insurance	\$ 617.00	
Weebly Websites	\$ 47.88	
<b>Rally Expense Subtotal</b>	<b>\$ 2,435.66</b>	
Merchandise Refunds	\$ 21.74	
Merchandise Shipping Costs	\$ 43.57	
<b>Mechandise Expense Subtotal</b>	<b>\$ 65.31</b>	
Winter Meeting Expense 2016	\$ 255.48	
Winter Meeting Expense 2017	\$ 111.24	
<b>Winter Meeting Expense Subtotal</b>	<b>\$ 366.72</b>	
Membership Renewal Promotion	\$ 279.85	
New Member Promotion	\$ 166.53	
Membership chair Expenses	\$ 199.02	
<b>Membership Expense Subtotal</b>	<b>\$ 645.40</b>	
wurlitzer-rolls.com web hosting	\$ 275.00	
Election Expenses	\$ 353.00	
Website Hosting / Software	\$ 364.39	
State Government Fees / Legal Fees	\$ 64.00	
Treasurer Expense / Bank Expense	\$ 54.12	
President Expenses	\$ -	
Other (Secretary - transition expense)	\$ 49.77	
<b>Single Line Item Expense Subtotal</b>	<b>\$ 1,160.28</b>	
<b>Total Expense</b>	<b>\$ 24,829.15</b>	

Total Assets as of December 31, 2015: **\$49,357.89**  
Includes \$1,023.64 in pre-paid dues for member year 2016-17 or beyond.

Total Assets as of December 31, 2016: **\$50,453.51**  
Includes \$ 1,498.74 in pre-paid dues for member year 2017-18 or beyond.  
Includes \$ 588.60 in donated funds designated for education and additional funds designated to a specific project.

Total increase in financial assets: **\$1,095.62**

COAA's 2016 finances reflect a successful winter meeting and rally season, steady membership levels, and increasing donor support.  
COAA is a non-profit, tax exempt corporation. The books of the Organization are available for examination.  
Please contact Treasurer Marc Dannecker with any questions - mddannecker@yahoo.com

# INCOME - 2016 Final

		2015 FINAL	2016 Budget	Remarks on changes	ACTUAL 2016 FINAL	Notes on Income:	Percent of budget:
Dannecker	JOURNAL ADVERTISING	\$ 4,933.84	4,200.00		\$ 851.30		20%
Dannecker	JOURNAL DONATIONS	\$ 175.00	200.00		\$ 150.00		75%
Stevenson	JOURNAL CD SALES		60.00		\$ -		0%
Stevenson	JOURNAL BACK ISSUE SALES	\$ 7.50	20.00		\$ 296.38	(includes back issue CDs)	1482%
	Other				\$ -		
<b>JOURNAL SUBTOTAL</b>		<b>\$ 5,116.34</b>	<b>4,480.00</b>		<b>\$ 1,297.68</b>		<b>29%</b>
		Reg Income:		<b>Rally Reg. Fee \$10.00</b>	Reg Income:		
	DUTCH VILLAGE, Holland, MI	\$ 280.00	0.00		\$ -		
	ELLA SHARP, Jackson, MI		300.00		\$ 450.00		150%
	LAKE WINNIE, Rossville, GA	\$ 780.24	600.00		\$ 580.00		97%
	KNOEBELS, Elysburg, PA		1,500.00		\$ 2,020.00		135%
	CAROUSEL MUSEUM, Sandusky, OH	\$ 770.00	0.00		\$ -		
	OLCOTT, Olcott Beach, NY		0.00		\$ -		
	GERMAN FEST, Milwaukee, WI	\$ 770.00	0.00		\$ -		
	DEBENCE MUSEUM, Franklin, PA	\$ 430.00	0.00		\$ -		
	COMO PARK, St. Paul, MN		0.00		\$ -		
	FARMERS MUSEUM, Cooperstown, NY		0.00		\$ -		
	ILLINOIS RAILWAY MUSEUM, Union, IL	\$ -	0.00		\$ -		
	QUASSY, Middlebury, CT	\$ 415.00	0.00		\$ -		
	SOULE STEAM/Rail, Meridian, MS	\$ 119.26	200.00		\$ 120.00		60%
	AMICA Co Event, Princeton, NJ		1,500.00		\$ 864.26		58%
	CIRCUS SUMMIT, W Springfield, MA	\$ 4,994.29	0.00		\$ -		
	WESTON, Weston, MO	\$ -	0.00		\$ -		
	Insurance - Post Audit Refund	\$ 56.00	0.00		\$ -		Not Budgeted
	50/50	\$ 45.00	150.00		\$ 252.00		168%
	Rally Donations & Gifts, other	\$ 172.81	150.00		\$ 260.26		174%
<b>RALLY SUBTOTAL</b>		<b>\$ 8,832.60</b>	<b>\$ 4,400.00</b>		<b>\$ 4,546.52</b>		<b>103%</b>
Fourstates	UNSPECIFIED ITEMS SOLD	\$ 8.00	50.00		\$ 130.82	Mugs / Lanyards / etc. Wurlitzer DVDs later refunded	262%
	LICENSE PLATE SALES						
	CLOTHING SALES	\$ 294.30	150.00		\$ 59.45		40%
	LAPEL PIN SALES					(Sold Out)	
	DECAL SALES		0.00				
<b>MERCHANDISE SUBTOTAL</b>		<b>\$ 302.30</b>	<b>\$ 200.00</b>		<b>\$ 190.27</b>		<b>95%</b>
Stevenson	MEMBER DUES NEW 15-16, 16-17	\$ 988.20	800.00		\$ 947.40		118%
Stevenson	Dues Renewal 2015-16	\$ 14,277.67	0.00		\$ 120.00		
Stevenson	Dues Renewal 2016-17	\$ 823.64	14,000.00		\$ 14,247.16		102%
Stevenson	Dues Pre-Paid 2017-18	\$ 80.00	800.00		\$ 977.96		Not Budgeted
Stevenson	Dues Pre-Paid 2018-19				\$ 320.78		Not Budgeted
Stevenson	Dues Pre-Paid 2019-20				\$ 120.00		Not Budgeted
Stevenson	Dues Pre-Paid 2020-21	\$ 40.00	0.00		\$ 80.00		Not Budgeted
Stevenson	<b>MEMBER DUES (NEW + RENEWALS)</b>	<b>\$ 16,209.51</b>	<b>15,600.00</b>		<b>\$ 16,813.30</b>		<b>108%</b>
Dannecker	DONATIONS - UNDESIGNATED	\$ 667.86	750.00		\$ 506.40		68%
Dannecker	DONATIONS - Education Fund		0.00		\$ 588.60		Not Budgeted
Dannecker	DONATIONS - MEMORIALS	\$ 160.00	100.00		\$ -		0%
Stevenson	ROSTER SALES	\$ 10.00	0.00		\$ -		
Dannecker	BANK INTEREST/FEE REVERSAL		0.00		\$ 92.00	\$12 Fee Reversal \$55 lost check from 2015 \$25 Wells Fargo Correction from '13	
	Other				\$ 200.00	Knoebels Plaque Donation	Not Budgeted
<b>GENERAL SUBTOTAL</b>		<b>\$ 837.86</b>	<b>850.00</b>		<b>\$ 1,387.00</b>		<b>163%</b>
Bopp	2016 WINTER MEETING		1,050.00		\$ 1,050.00		
Bopp	2017 WINTER MEETING	\$ 2,352.00			\$ 640.00		
<b>WINTER SUBTOTAL</b>		<b>\$ 2,352.00</b>	<b>0.00</b>		<b>\$ 1,690.00</b>		
<b>TOTAL INCOME</b>		<b>\$ 33,650.61</b>	<b>\$25,530.00</b>		<b>\$ 25,924.77</b>		<b>102%</b>

**EXPENSE - 2016 Final**

		2015 FINAL	2016 Budget	Remarks on change	ACTUAL 2016 FINAL	Notes on Expenditures:	Percent of budget:
R. Bopp	JOURNAL PRINTING	\$ 9,924.64	9,900.00		\$ 9,282.77		94%
R. Bopp	JOURNAL MAIL / SHIP for DISTRIBUTION	\$ 3,161.72	3,200.00		\$ 3,209.12		100%
R. Bopp	EDITOR COMPENSATION	\$ 7,600.00	7,600.00		\$ 7,600.00		100%
R. Bopp	JOURNAL PRINTING SUPPLIES/other						
R. Bopp	JOURNAL ENVELOPES						
Stevenson	JOURNAL BACK ISSUES MAILING	\$ 40.28	130.00		\$ 63.89	(Previously membership mailing)	49%
R. Bopp	JOURNAL EXTRA MAILING						
<b>JOURNAL SUBTOTAL</b>		<b>\$ 20,726.64</b>	<b>20,830.00</b>		<b>\$ 20,155.78</b>		<b>97%</b>
<b>RALLIES:</b>		Individual Rally expenses listed here do not include insurance or weebly expenses, see below and "Rally Tally"					
	DUTCHVILLAGE, Holland, MI	\$ 34.56					
	ELLA SHARP, Jackson, MI		150.00	New Rally	\$ 127.12	Host absorbed many expenses	85%
	LAKE WINNIE, Rossville, GA	\$ 338.64	550.00	Past Rally	\$ 465.39		85%
	KNOEBELS, Elysburg, PA		750.00	Past Rally	\$ 652.69		87%
	CAROUSEL MUSEUM, Sandusky, OH	\$ 127.03					
	OLCOTT, Olcott Beach, NY						
	GERMAN FEST, Milwaukee, WI	\$ 681.45					
	DEBENCE, Franklin, PA	\$ 36.80					
	COMO PARK, St. Paul, MN						
	FARMERS MUSEUM, Cooperstown, NY						
	ILLINOIS RAILWAY MUSEUM, Union, IL	\$ 57.00					
	QUASSY, Middlebury, CT	\$ 57.00					
	SOULE STEAM/RAIL, Meridian, MS	\$ 242.67	220.00	Past Rally	\$ 302.58		138%
	AMICA Co Event, Princeton, NJ		1,000.00	New Rally	\$ 223.00	Host absorbed many expense	22%
	CIRCUS SUMMIT, W Springfield, MA	\$ 4,980.58					
	WESTON, Weston, MO						
Guillaum	RALLY EXTRA WEBSITES	\$ 47.88	60.00		\$ 47.88	Weebly Service / Hosting Fees	80%
Dannecker	RALLY REGISTRATION REFUNDS			In Expenses above			
Partrick	LIABILITY INSURANCE PREMIUMS	\$ 645.00	595.00		\$ 617.00	Does not reflect an \$81 post audit check received in February 2017.	104%
Partrick	EXTRA INSURANCE PREMIUMS	\$ -			\$ -		
<b>RALLY SUBTOTAL</b>		<b>\$ 7,248.61</b>	<b>3,325.00</b>		<b>\$ 2,435.66</b>		<b>73%</b>
	MERCHANDISE COSTS		0.00			No Purchase Made	
	REFUNDS				\$ 21.74	Wurlitzer DVDs we did not produce.	
	CLOTHING LOGO TRANSFERS		0.00				
	MISC. & ADVERTISING	\$ -	0.00		\$ -		
	BULK SHIP MAULDIN TO 4 ST & 4 ST TO RULLI	\$ -	0.00		\$ -		
Hendricks	MERCHANDISE ORDER SHIPPING	\$ 8.70	100.00		\$ 43.57	Order Shipping By Suzie	44%
<b>MERCHANDISE TOTAL</b>		<b>\$ 8.70</b>	<b>100.00</b>		<b>\$ 65.31</b>		<b>65%</b>
Stevenson	MAILING & POSTAGE MEMBERSHIP	\$ -	0.00		\$ -	See Back Issues Postage Above	
Dannecker	MAILING & POSTAGE TREASURER	\$ 19.60	20.00		\$ -		0%
Dannecker	MAILING & POSTAGE GENERAL	\$ -	0.00		\$ -		
<b>Non-Journal MAILING TOTAL</b>		<b>\$ 19.60</b>	<b>20.00</b>		<b>\$ -</b>		<b>0%</b>
	Education/Outreach Activites		0.00				
Dannecker	Am. Band Organ Rollography Hosting	\$ 220.00	220.00		\$ 275.00	Included replacement of \$55 check for 2015 but lost by vendor.	125%
Stevenson	NEW MEMBER PROMOTIONS	\$ 207.97	0.00		\$ 166.53	Postcards / Brochure mailing	
Stevenson	MEMBERSHIP RENEWAL DRIVE	\$ 247.65	250.00		\$ 279.85	Member Renewal Insert(s)	112%
Dannecker	BALLOT PRINTING / ELECTION EXP.	\$ 34.27	280.00		\$ 353.00	Additional costs due to controversy	126%
Davidson	WEBSITE	\$ 199.00	210.00		\$ 364.39	Additional Software expenses approved by Angelo.	174%
Dannecker	STATE Business Registration Fees	\$ 40.00	50.00		\$ 15.00	WI Annual Report Fee	30%
Dannecker	REGISTERED AGENT Service Fees	\$ 49.00	50.00		\$ 49.00	through Jan 2017.	98%
Dannecker	LEGAL FEES (NON-PROFIT FILING)						
Dannecker	ACCOUNTING FEES (INCOME TAX)						
Dannecker	DUES REFUND						
Dannecker	BAD CHECK FEES						
Dannecker	BANKING FEES	\$ 52.74	25.00		\$ 12.00	Fees reversed in Income, net = \$0	48%
	SAVINGS ACCOUNT						
	Board Meetings	\$ 106.00	100.00		\$ -		0%
Stevenson	GENERAL SUPPLIES / MEMBERSHIP EXP	\$ 10.97	350.00		\$ 199.02	These are 2015 expenses, 2016 expenses turned in too late and incurred in 2017	57%
Dannecker	GENERAL SUPPLIES/ TREASURER EXP		75.00		\$ 42.12		56%
M. Bopp	GENERAL SUPPLIES / SECRETARY EXP		180.00	Anticipated higher transition costs.	\$ 49.77		28%
Rulli	GENERAL SUPPLIES / PRESIDENT EXP	\$ 105.49	80.00		\$ -		0%
Dannecker	GENERAL SUPPLIES ADVERTISING						
Dannecker	OTHER						
<b>GENERAL SUBTOTAL</b>		<b>\$ 1,273.09</b>	<b>1,870.00</b>		<b>\$ 1,805.68</b>		<b>97%</b>
Bopp	WINTER MTG FOOD & HOSPITALITY	\$ 1,946.50	114.00		\$ 114.00	2016	100%
Bopp	WINTER MTG PRINTING & MAILING	\$ 34.56	60.45		\$ 54.00	2016	89%
Bopp	WINTER REG. REFUND				\$ 30.00	2016	
Bopp	NEXT WINTER PRINTING & MAILING				\$ 51.24	2017	
Bopp	NEXT WINTER REG. REFUND				\$ 60.00	2017	
Bopp	WINTER MTG SUPPLIES	\$ 362.99	81.03		\$ 57.48	2016	71%
<b>WINTER MEETING SUBTOTAL</b>		<b>\$ 2,344.05</b>	<b>255.48</b>		<b>\$ 366.72</b>		<b>144%</b>
<b>TOTAL EXPENSES</b>		<b>\$ 31,620.69</b>	<b>26,400.48</b>		<b>\$ 24,829.15</b>		<b>94%</b>



INCOME										
CATEGORY	SUB CATEGORY	2008	2009	2010	2011	2012	2013	2014	2015	2016
JOURNAL	ADVERTISING	1,178.66	825.10	783.09	1,443.83	3,975.34	2,780.28	4,968.29	4,933.84	851.30
	ELECTRONIC COPIES	490.94	311.28	106.00	339.96	130.10	37.00	126.65	0.00	0.00
	BACK ISSUES	193.50	163.08	110.37	165.09	249.59	93.84	155.24	7.50	296.38
	DONATIONS DESIGNATED				411.40	717.45	285.00	210.00	175.00	150.00
	OTHER					90.34	0.00			0.00
RALLIES & EVENTS	REGISTRATION FEES	5,700.00	5,446.00	7,710.00	5,239.75	6,036.34	3,221.07	5,355.24	8,558.79	4,034.26
	OTHER	426.00	223.00	406.00	39.74	396.00	67.00	312.00	47.81	252.00
	DONATIONS DESIGNATED				2,302.15	0.00	150.00	635.56	170.00	260.26
	SANFILIPPO/KRUGHOFF					9,616.26	0.00			
WINTER MTG	REGISTRATION FEES				2,100.00	627.00	616.00	784.00	2,352.00	1,690.00
MERCHANDISE	LICENSE PLATES	105.00	64.00	40.00	19.18	0.00				
	CLOTHING	322.45		1,201.00	659.15	1,837.59	138.47	1,793.95	294.30	59.45
	PINS	80.50	87.00	48.00	19.00	0.00				
	DECALS	30.00	434.58	148.50	80.00	0.00	110.00	59.29		
	MUGS	57.00			15.00	0.00			8.00	48.00
	OTHER & UNSPECIFIED				617.50	0.00	8.20	90.00		82.82
GENERAL	DUES - RENEWALS	12,132.75	12,540.81	12,558.64	12,774.46	15,971.37	16,548.31	15,441.28	14,277.67	14,367.16
	DUES - NEW	1,022.29	1,749.24	1,214.80	1,562.92	1,280.00	1,480.00	971.44	988.20	947.40
	DUES - PrePaid							1,365.00	943.64	1,498.74
	DONATIONS - UNDESIGNATED		227.00	788.85	840.00	1,059.70	2,068.41	991.25	667.86	506.40
	DONATIONS - DESIGNATED	270.00	453.83	755.00	470.00	150.00		147.00	160.00	788.60
	ROSTER SALES	30.00	21.00	25.00	20.00	0.00		5.00	10.00	0.00
	INTEREST - BANK	15.61	273.82	131.27	1.40	0.42	0.88	0.24	0.00	37.00
	OTHER	-104.48			10.00	202.00	289.39	13.95	56.00	55.00
TOTAL		21,950.22	22,819.74	26,026.52	29,130.53	42,339.50	\$27,893.85	\$33,425.38	\$33,650.61	\$25,924.77
Treasurer:		MS	MS	MS	MS	CW	CW	MD	MD	MD
EXPENSE										
CATEGORY	SUB CATEGORY	2008	2009	2010	2011	2012	2013	2014	2015	2016
JOURNAL	PRINTING	7,148.36	9,349.35	9,112.57	8,404.90	8,226.04	9,891.11	9,276.52	9,924.64	9,282.77
	MAILING & POSTAGE	1,621.06	3,053.40	2,486.31	2,130.70	2,396.27	2,734.51	3,185.04	3,161.72	3,209.12
	SA COMPENSATION	4,900.00	7,600.00	7,600.00	7,600.00	7,600.00	7,600.00	7,600.00	7,600.00	7,600.00
	SUPPLIES	192.37				0.00	0.00			
	OTHER	200.64	17.18			86.05	0.00			
	BACK ISSUE MAILING							75.80	40.28	63.89
RALLY	FOOD	47.39	1,164.31	1,017.01	581.55	729.53	1,252.62	1,777.40	1,455.93	609.44
	SUPPLIES (& Mailing 2014>>)	220.90	169.31	239.42	71.58	927.45	181.92	852.21	510.80	371.94
	MAILING & POSTAGE	896.04	651.91	700.72	648.15	18.00	337.21			
	PUBLICITY & ADVERTISING	115.56	54.24	87.74		353.50	523.80	587.24	807.00	563.40
	REGISTRATION REFUNDS*		90.00	75.00	75.00	0.00	0.00	50.00	3,782.00	0.00
	INSURANCE PREMIUMS	1,097.05	991.00	945.00	645.00	645.00	595.00	595.00	645.00	617.00
	OTHER		64.20	1,452.05	360.00	0.00	319.54	116.23		226.00
	WEEBLY Websites							47.88	47.88	47.88
SANFILIPPO/KRUGHOFF					8,530.67					
* 2015 includes registration fees paid out to World Circus Summit										
WINTER MTG	FOOD				1,652.88	0.00	0.00	545.77	1,787.50	114.00
	MAILING and Publicity				45.70	96.09	0.00	126.95	34.56	111.69
	SUPPLIES (2012 & 2015 incl Mtg RM)				82.29	200.00	0.00	117.55	201.99	111.03
	REGISTRATION REFUNDS								320.00	30.00

EXPENSE cont.	2008	2009	2010	2011	2012	2013	2014	2015	2016
<b>MERCHANDISE</b>									
LICENSE PLATES					0.00	0.00			
CLOTHING	931.82		850.00	444.45	1,607.66	374.76			
PINS		7.50			0.00	0.00			
DECALS		1,224.30			0.00	0.00			
MUGS				185.87	0.00	0.00			
OTHER (Wurlitzer DVD Refunds 2016)	4.55		139.51	187.24	0.00	350.00			21.74
<b>Bulk Ship &amp; Order Mailing</b>							597.16	8.70	43.57
<b>Promotion</b>							88.20		
<b>GENERAL</b>									
MAILING & POSTAGE	827.83	732.06	661.84	823.63	758.95	176.29	20.23		
SUPPLIES	128.17	103.65			126.99	160.33			
PRINTING	903.86	237.02	1,041.42		250.00				
<b>New Member Promotion</b>							159.89	207.97	166.53
<b>Member Renewal Drive</b>							240.24	247.65	279.85
<b>Elections / Ballot Expense</b>							52.20	34.27	353.00
WEBSITE	349.00	444.00	249.00	616.88	442.00	246.00	199.00	199.00	364.39
wurlitzer-rolls.com							110.00	220.00	275.00
<b>State Business Fees</b>							50.00	40.00	15.00
LEGAL FEES (Trdmark, Reg Agent)	500.00				514.00			49.00	49.00
BANK FEES	5.00				104.09	25.00	23.50		12.00
Membership Chair Expense							215.84	10.97	199.02
Treasurer Expense							73.90	72.34	42.12
President / Recognition Expense							45.67	105.49	0.00
SAVINGS					1,000.00	1,200.00			
OTHER									
(Audit, TeleConf, Donation Boxes)	750.00	298.38	263.04	248.33	1,146.62	485.77	1.95	106.00	49.77
<b>TOTAL</b>	20,839.60	26,251.81	26,920.63	24,804.15	35,758.91	26,453.86	26,831.37	31,620.69	24,829.15

Treasurer: MS MS MS MS CW CW MD MD MD

<b>BEGINNING BALANCES JAN 1</b>	2010	2011	2012	2013	2014	2015	2016
UMB CK Acct -2010/ Wells Fargo 2011-2013	\$13,955.95	\$12,068.89	\$28,910.07	\$36,092.25	\$38,532.66	\$0.00	\$0.00
Chase CHECKING ACCT					\$0.00	\$47,327.97	\$49,334.07
PAYPAL ACCT	\$2,109.85	\$2,987.73	\$299.59	\$0.00	\$0.00	\$0.00	\$38.82
CERTs OF DEP /Savings/Check written but not cleared.	\$10,000.00	\$10,128.66	\$0.00	\$1,000.42	\$2,201.30	\$0.00	-\$55.00
CASH ON HAND	\$13.59	\$0.00	\$302.00	\$0.00	\$0.00	\$0.00	\$40.00
<b>TOTAL ASSETS</b>	\$26,079.39	\$25,185.28	\$29,511.66	\$37,092.67	\$40,733.96	\$47,327.97	\$49,357.89

**ANNUAL INCOME** \$26,026.52 \$29,130.53 \$42,339.50 \$27,893.85 \$33,425.38 \$33,650.61 **\$25,924.77**

**ANNUAL EXPENSES** \$26,920.63 \$24,804.15 \$35,758.91 \$26,453.86 \$26,831.37 \$31,620.69 **\$24,829.15**

Beginning Plus Income minus Expenses: \$47,327.97 \$49,357.89 \$50,453.51

<b>ENDING BALANCES DEC 31</b>	2010	2011	2012	2013	2014	2015	2016
Wells Fargo CHECKING ACCT	\$12,068.89	\$28,910.07	\$36,092.25	\$38,532.66	\$0.00	\$0.00	\$0.00
Chase CHECKING ACCT					\$47,269.59	\$49,334.07	\$50,359.80
PAYPAL ACCT	\$2,987.73	\$299.59	\$0.00	\$0.00	\$58.38	\$38.82	\$43.71
CERTIFICATES OF DEPOSIT/Savings	\$10,128.66	\$0.00	\$1,000.42	\$2,201.30	\$0.00	\$0.00	\$0.00
CHECK NOT CLEARED						-\$55.00	\$0.00
CASH ON HAND/Deposit Pending	\$0.00	\$302.00	\$0.00	\$0.00	\$0.00	\$40.00	\$50.00
<b>TOTAL ASSETS</b>	\$25,185.28	\$29,511.66	\$37,092.67	\$40,733.96	\$47,327.97	\$49,357.89	\$50,453.51

Treasurer: MS MS CW CW MD MD MD

## 2016 Member Donations

COAA is a 501(c)(3) non-for-profit organization - making monetary donations to the organization tax deductible as provided for by law. Our sincere appreciation to the following members who contributed financially in 2016:

### **Anonymous**

**Edward Brown**

**Bob Buckler**

– for recognition project

**Marc & Debe Dannecker**

**Al & Ruthie Good**

**Bill Guimes**

**John & Colleen Haass**

**Matthew & Benita Jaro**

**James Lester**

**Jean Orcutt**

**Norman & Tana Otto**

**Robert D Pollock**

– in Memory of  
Clifford R. Pollock, MD

**Bill & Rita Sharkey**

**Kent Zacheral**

### **EDUCATION FUND DONATIONS**

**Ray Ashmun**

**Tom & Kay Bode**

**Guy Brown**

**David & Judith Clark**

**John Daly**

**Eugene & Sylvia Dannecker**

**Jack & Muriel Greenleaf**

**Bob & Barbara Humes**

**John & Marna Iles**

**Jeff & Barbra Kamholz**

**David and Pat Mahr**

**Francis & Pat Neumann**

**Angelo Rulli**

– in Memory of Shanon Hall

**Jack & Nancy Stevens**

**Richard Webb**

**Craig Wiley**

### **DONATIONS IN SUPPORT OF**

**CAROUSEL ORGAN**

**Ron & Mary Jo Bopp**

– in Memory of Fredy Kuenzle and  
Siegfried Wendel

**Mark Reinhart**

**And a special thanks to the Rally Hosts, Contributing Authors and other volunteers whose contributions of time, materials and talent cannot be quantified but are essential to the success of COAA.**

Financial donations can be made conveniently through the COAA.US website on the donations page. Checks can be made payable to COAA and mailed to Marc Dannecker, Treasurer at 1900 E Cora Ave, Saint Francis, WI 53235

Appendix 3  
**COAA Secretary's Report**  
23 February 2017

I believe that the COAA records are up to date. I will be archiving reports for the 23 February 2017 meeting as they arrive.

I have distributed a .PDF COAA Membership Directory to all members of the COAA for which I have an email address. This version complies with recorded requests to withhold information. This distribution resulted in my receiving many corrections, mostly minor typographic errors.

I have circulated a complete directory to members of the COAA Board.

I believe that the Board should establish the policy that all member's names and mailing addresses be listed in the COAA Member Directory. We should honor requests to withhold phone numbers, email addresses, and organ information. This is to be consistent with the provisions of Ohio code which requires:

*"1702.15 Corporation to keep books and records of account and minutes of proceedings.*

*Each corporation shall keep correct and complete books and records of account, together with minutes of the proceedings of its incorporators, members, directors, and committees of the directors or members. Subject to limitations prescribed in the articles or the regulations upon the right of members of a corporation to examine the books and records, all books and records of a corporation, including the membership records prescribed by section 1702.13 of the Revised Code, may be examined by any member or director or the agent or attorney of either, for any reasonable and proper purpose and at any reasonable time."*

I am adding a Member's Website column to the Directory. We should add a space for this information to our Membership Forms.

When corrections have stopped arriving I will be preparing a COAA Organ Directory, again in two versions, one complete for official use and one withholding ownership information for those requesting us to do so.

I attended the excellent COAA/MBSI Mid-Winter Meeting.

Wallace Venable, COAA Secretary

## Appendix 4

### COAA Education Report

27 February 2017

- Winter Meeting in conjunction with MBSI a success
- June Organ rally at Shupp's Grove in conjunction with MBSI planned. The antique flea market capitol of the world
- Educational projects include history of mechanical music and workshops making organ pipes out of cardboard. Exploring offering these in libraries in NY with AMICA.
- Planning a rally in June of 2018. Possibly the first time an event will be co-hosted by COAA, NCA, AMICA and MBSI. This will be held in Connecticut based around the Carousel in Hartford for it's 103rd birthday. There will be tours of carousels throughout New England. Other activities include lectures, demos and workshops at the New England Carousel Museum. A tour of local collections including Arnold Chase is also being discussed. This promises to be a large event with the public attending and media coverage. Currently, we are applying for permits. More to follow.

Bob Yorburg

914-522-6800

[magicarve@gmail.com](mailto:magicarve@gmail.com)

[www.bobyorburg.com](http://www.bobyorburg.com)

Appendix 5  
**Publications Committee Report**  
23 February 2017

The publications committee has been reviewing bids obtained by Editor Bopp for printing the Carousel Organ in full color. More information on this item in the Editor's report.

The committee chair person has been proofreading articles submitted to the Editor for publication.

There have been no requests for the publication committee to review any proposed printed items pertaining to business or activities of the COAA.

President Rulli put a hold on implementing proposals submitted at the November 2016 board meeting, to add reader's enjoyment to the Carousel Organ magazine, for further discussion. these included:

- (1)-- Mechanical music auction results.
- (2)--Expanded classifieds with pictures and free "wanted" ads. (one per issue per member.)
- (3)--Listing of interesting websites pertaining to the hobby. (a limited amount and changing in each issue)
- (4)--A question and answer column if someone would volunteer to take this on.
- (5)--A " How and where I found it " article in each issue from members. (We all have at least one or several to share)
- (6)-- Full color for the Carousel Organ magazine. (Ron has been investigating this )

President Rulli suggested that these items be discussed at the February board meeting to get input from board members before implementation. Ron Bopp's proposal of adding a puzzle in each issue was given the go ahead and appeared in the last issue.

Bill Hall  
Publications Chair

**Appendix 6**  
**Editor's Report**  
**Ron Bopp**  
**24 February 2017**

**1. Articles - issues**

Issue #71 is near completion, and with full color is very attractive. Several articles are lined up for issue #72 (July, 2017) and a couple for #73 (October)

**2. Rally Edition**

The rally edition was sent out with the January, 2017 issue of the *Carousel Organ* and is also online.

**3. Color**

Issue #69 was full of color, thanks to a couple of extra advertisers. Issue #70 was in full color thanks to 4State Printing's generosity. Attached is a document "Color Print Bid" as well as a letter from Fourstate Printing. The 1<sup>st</sup> document compares the bid from Fourstate Printing vs. a similar bid from Alliance Printing (Bradenton, FL). Although the bid from Alliance Printing is \$112 less; the overall bid, which includes cover art, envelopes and the stuffing/handling process is just \$63 difference. Considering other intangibles that Fourstate Printing offers I believe we should stay with them. Their initial color bid was \$3,200.0 for the same number of pages but after considerable discussion with Tammy (Fourstate Printing) she came through with the bid of \$2,200.00.

I have discussed this with Gary Stevenson, who provides the address labels for the journal's envelopes and Bill Hall, Publications Chair who both agree we should stay with Fourstate Printing.

**4. Cost per issue**

See bottom of "Color Print Bid" for comparison of the last four issues (#67 to #70).

**5. Handling of advertisers since we have gone full color**

Up until issue #70 we have had a rate difference of:

Color: 1/2 page—\$100 per issue

Full page—\$195 per issue

B&W: 1/4 page, 4 issues—\$69

1/2 page, 4 issues—\$100

Full page, 4 issues—\$195

Business Card: 4 issues—\$25

The question now arises on how to handle the B&W ad prices

**6. Advertising in other journals.**

- a) National Carousel Association – we have been trading ¼ page ads – the next two of our ads will contain rally dates to entice those interested to attend
- b) Music Box Society International – a ¼ page ad (see 4<sup>th</sup> attachment) will now be printed in their journal and we will print one of theirs.
- c) Carousel & Automatic Music News – they charge \$90 for one issue and \$80 each for 2-

3 issues; Ads put in before April 1 will also be listed free in their Buyer's Guide. A board decision will need to be made for this.



# Color Printing of 40-page Journal

---

	Fourstate Printing <u>Anderson, Missouri</u> (current printer)	Alliance Printing <u>Bradenton, Florida</u> (new, local printer)
Journal	\$2,200.00 (proposed)*	\$2,088.00 (proposed)
Cover Art	included	\$ 45.00
Envelopes*	\$ 90.00	\$ 88.00
Stuff/Handling	\$ 100.00	\$ 194.00
<b>Total</b>	<b>\$2,390.00</b>	<b>\$2,327.00</b>

\*Costs for previous editions:

#67	\$2,062.14	(B&W with some color signatures)
#68	\$1,923.49	(B&W with some color signatures)
#69	\$2,715.00	(B&W with many color signatures)
#70	\$2,115.00	(Color – courtesy of Fourstate Printing)

**tammy clark**

---

**From:** tammy clark <tammy@4stateprinting.com>  
**Sent:** Thursday, February 09, 2017 10:54 AM  
**To:** 'mjboop1@tampabay.rr.com'  
**Cc:** Ron Bopp (rbopp1@tampabay.rr.com)  
**Subject:** FW: Quote

---

**From:** tammy clark [<mailto:tammy@4stateprinting.com>]  
**Sent:** Tuesday, January 17, 2017 12:59 PM  
**To:** Ron Bopp ([rbopp1@tampabay.rr.com](mailto:rbopp1@tampabay.rr.com))  
**Cc:** 'Bopp Ron'  
**Subject:** Quote

Item Based on 40 page Full Color Journals

Futura 80# Cover with Bleed  
Inside pages / Futura 80# Text / Full Color / No Bleed  
Cover Artwork Included / All other pages provided  
Quantity:  
450 / \$2200.00  
500 / \$2350.00  
550 / \$2475.00

Envelopes / Amount Mailed Only .40c Each  
Price includes Name and Address printed directly on envelope (list provided)

Postage / US Mailed on my Bulk Rate Permit at Cost  
Postage / Overseas at Cost  
Handling Charge for this is \$25.00 per issue.

Stuffing Charge / \$75.00 (up to 4 pieces)

A few things we do behind the scenes, provide PDF of final for web based customers.  
Artwork for the front cover with very unique and attractive designs.  
Work with Gary on address updates and inside information printed on the envelope.

I have had a great working relationship with both Ron and Gary for several years, and would like to continue.

Thanks,  
Tammy

Appendix 7

**Rally Chair's Report**

February, 2017

Suzanne Hendricks

The rally season for 2017 has begun and we are off to a successful start. The winter meeting was held Jan 13-15, 2017 in Sarasota in conjunction with the Southeast chapter of MBSI and Windjammers Unlimited, the circus music historical association. A total of 81 members of either COAA or MBSI attended. A big thank you goes to Mary Ellen Myers and Sally Craig of MBSI for the groundwork they did to prepare for this meeting. Thank you also to Ron Bopp and Bill Hall for handling registration and other logistics.

The rallies scheduled for 2017 include Lake Winnepesaukee Amusement Park, Rossville, GA, May 27-29, Scupp's Grove Antique Market, Reinhold, PA, June 24-25, Germanfest, Milwaukee, WI July, 29-30, and Olcott Beach Carousel Park, Olcott Beach, NY Plans are still underway for rallies at Nelis's Dutch Village in Holland, MI, during August and Oktoberfest in St Charles, MO during September and Soule Steam Festival in Meridian, MS in November.

Appendix 8

**Rally Web Sites**

February 2017 Report

Submitted by Ted Guillaum

There is very little to report at this point. Host Kent Zacharal is in charge of developing the Weebly web site for the Olcott Beach Rally at his request. None of the other rally hosts have submitted any information to me so far. Therefore, none of the other rallies have an updated web page yet. I will make the updates as soon as the information is forthcoming unless any other rally hosts request to build their web sites on their own.

Appendix 9  
Social Media Chairman's Report  
February 23, 2017  
Sam Harris

The Facebook page continues to see traffic. Page "likes" as of today 394.

Over the past several months videos of various organs has been posted to the page. This keeps the page in front of those who have "liked" the page. Some decide to share the video to their page which then exposes the COAA Facebook page to all their Facebook friends. It is my opinion that we have gained some "likes" because of this cross traffic.

Over the past 30 days here are some statistical markers you may be interested in:

Page Views: 30                      New Page Likes: 8  
Page Reach: 747                  Post Engagements: 591  
Post Reactions: 181 likes

Here are two examples of the videos that have been posted:

**Page** Promote

 **COAA - Carousel Organ Association of America** ▼  
Monday at 5:48 AM · 🌐

<https://youtu.be/lzWagH2W5lg>

If you enjoy carousel organs and the music they make we invite you to join the Carousel Organ Association of America. For more information on this great organization visit: [www.coaa.us](http://www.coaa.us)

 **38er Ruth & Sohn Konzertorgel Vader F...**  
38er Ruth & Sohn Konzert...  
[youtube.com](https://www.youtube.com)

  Earl Morgan and 5 others 1 Share

 Like    Comment    Share

307 people reached Boost Post

**Page** Promote



 **COAA - Carousel Organ Association of America** ▼  
February 4 at 5:37 AM · 🌐

<https://youtu.be/HzFEAJVct3g>

If you enjoy carousel organs and the music they make we invite you to join the Carousel Organ Association of America. For more information on this great organization visit: [www.coaa.us](http://www.coaa.us)

 **amour et printemps**  
Meine Brandneue 31er Raffin Konzertorgel mit Int...  
[youtube.com](https://www.youtube.com)

  Anita Stull and 3 others 2 Comments

 Like    Comment    Share

119 people reached Boost Post

Appendix 10

## **Safety Committee Report**

23 February 2017

The use of electrical outlet testers was a component of a Seminar presented at the 2017 COAA/MBSI Mid-Winter Meeting.

A short article on the use of electrical outlet testers has been submitted to the Editor of the Carousel Organ.

David Vincent, Chair.

## Appendix 11

### **Organizations Coordination**

By Bob Buckler

27 February 2017

Amica - reported quite favorably on our joint meeting/rally in Princeton, NJ

- Convention scheduled for Winnipeg, Manitoba, Aug 9-13 2017

- Joint Band Organ Rally with MBSI scheduled in Marietta, OH Aug 4-5 2017

MBSI - Successful COAA joint meeting in January in Sarasota FL.

- COAA joint Band Organ Rally Schupps Grove, PA June 24-25, 2017

DeBence Museum - Monkey organ Rally, Franklin, PA August 4-5

As a note regarding the DeBence Museum, our member Kent Zacherl has resigned from the Board of Directors of the museum. Although unfortunate, it is not a surprise considering the tension within that organization over the last few years. Considering his youth and enthusiasm for mechanical music perhaps he will be able to return to that organization in the future.

That notwithstanding I would encourage the COAA board to consider supporting The DeBence Museum in any way it can. DeBence holds several one of a kind items including a large prototype, fully chromatic Wurlitzer band organ.

NCA - Convention Los Angeles, CA, September 13-17, 2017

Between being in Waldkirch in June/July and the COAA rally schedule this year I do not believe I will be attending any other organizations events this year.