

Carousel Organ Association of America
Minutes of Board Meeting
20 March 2016
Teleconference

The meeting was called to order by President Rulli at 1:30 CST

President's Report: Distributed by email on 13 March 2016 – Appendix 1

Roll Call: Secretary Venable

Members Present: Rulli, Yorburg, Dannecker, Venable, Bopp, Buckler, Hall, Harris, Nunn

Members absent: none

Minutes of the most recent 1 March 2015 meeting were distributed and approved via email in 2015

Secretary's Report: Distributed by email on 13 March 2016 – Appendix 2

Treasurer's Report: Distributed by email on 1 March 2016 – Appendix 3

Election Committee Report: Distributed by email on 1 February 2016 – Appendix 4

Editor's Report: Distributed by email on 15 March 2016 – Appendix 5

Rally Coordinator's Report: Distributed by email on 15 March 2016 – Appendix 6

Rally Web Site Administrator's Report: Distributed by email on 15 March 2016 – Appendix 7

Vice President's Report: Distributed by email on 19 March 2016 – Appendix 8

Communications: Suggestions from Webmaster

Old Business: None

New Business:

2016 Budget: Distributed by email on 12 March 2016 – Appendix 9

Venable moved approval of the Budget, seconded by Harris

Approved unanimously by a voice vote

Motion to Vacate Board Action Establishing Permanent Committees

Distributed by email on 14 February 2016

[MOTION] The Board rescinds its actions of 17 March 2013 which established six permanent committees and requests the President to appoint ad-hoc committees to address these areas and/or issues.

Moved by Venable, seconded by Buckler

Approved unanimously by a voice vote

The remainder of the meeting was devoted to a general discussion of the following topics:

Future Board Meetings:

- Ella Sharp Museum Rally, Jackson, MI, May 14-15, person and teleconference, date/time TBD.
- Knoebels Rally, Elysburg, PA, June 18-19, person and teleconference, date/time TBD.

Ad-Hoc Committee Chairs proposed by President:

- Records and Retention, Secretary Venable
- Financials, Treasurer Dannecker
- Publications, Director Hall

- Fund raising, Social Media, Scholarships, President Rulli
- Advertising, Director Nunn
- Education, Vice President Yorburg
- Rallies, Rally Coordinator Hendricks
- By-laws, Secretary Venable
- Website, Webmaster Davidson
- Membership, Membership Chair Stevenson
- Rally Weebly websites: Past President Ted Guillaum

Directory of Members: Should COAA produce a Directory, which includes employment/skills/etc?
List of organs? Post the Directory on the website?

Website: Include Social Media links, etc. and a Members Only section?

By-laws: Appoint a committee to study and make recommendations to the Board by the June meeting?

The meeting adjourned at 4:00 CST

Submitted by Wallace Venable, Secretary, COAA

21 March 2016

Appendix 1

President's Report for Board Meeting. 3/20/16

Distributed by email on March 16, 2016

Greetings COAA Board and Major Committee Chairs,

First I am grateful to have been re-elected and again want to thank all who voted for me. As was my goal previously, I am committed to represent every member and am looking forward to working with Secretary Venable and Directors Buckler and Harris and the returning Officers and Directors.

My COAA activities for the year 2015 may be summarized as follows:

>My major contribution last year was the same as my previous three years, that of frequent and effective communication with five volunteers without whom COAA would not function as it does, they are: Gary Stevenson, Member Chair; Gordie Davidson, Webmaster; Sue Hendricks, Rally Coordinator. Additionally, I am in frequent contact with Ted Guillaum, Rally Web Site Administrator and Jim Partrick, Insurance Coordinator.

>My previous volunteer duties as Journal Assistant Editor and Advertising Recruiter kept me busy throughout the year. Because I have resigned both posts I will be working this year on developing goals and recruiting committee members for my new duties involving Fund raising, Social Media and Scholarships.

>The Agenda for our upcoming Board meeting was compiled by me from each Board member's input and formatted by Secretary Venable as prescribed in our By-laws. This will be a very active year for the Board, beginning with this meeting.

COAA Secretary's Report

13 March 2016

Review of Ohio NONPROFIT CORPORATION LAW

COAA operates under the provisions of Ohio Revised Code » Title [17] XVII CORPORATIONS - PARTNERSHIPS - Chapter 1702: NONPROFIT CORPORATION LAW

On 15 February 2016 I reviewed changes to the code made since 1 January 2014 and found nothing which affects COAA in the near future.

COAA Records Transfer

On Sunday, 28 February 2016, I received the corporate records collection from Mary Jo Bopp while at the COAA Winter Meeting in St. Cloud, Florida. We believe all records have been transferred, so there will probably be no cost to COAA for the transfer itself. The collection consists of two plastic file boxes plus a few tapes, CDs, and a thumb drive.

Digitizing COAA Records


While a Director I began keeping a digital collection of the Board's action and other COAA history. I have begun reviewing our corporate records to identify documents which need to be added to my collection.

COAA Operations Manual

I have begun preparing a COAA Operations Manual. This is not a plan to create new regulations, but to create a unified reference containing our Charter, By-laws, and Board actions which constitute governance policies. It will include appendices such as Minutes and financial reports. It will also include informal guidance documents prepared by individual members with experience in roles such as rally host, or committee member.

It will probably evolve into two versions, an extended version for Officers and a condensed version which will be available to all members.

Wallace Venable



COAA Secretary

Appendix 3
Treasurer's Report
 March 1, 2016

COAA Treasurer's Report - 2015			
INCOME		EXPENSE	
Journal Advertising	\$ 4,933.84	Journal Printing	\$ 9,924.64
Journal Donations	\$ 175.00	Journal Mailing	\$ 3,161.72
Journal Back Issue / CD Sales	\$ 7.50	Journal Back Issues Mailing	\$ 40.28
		Editor Compensation	\$ 7,600.00
Journal Income Subtotal	\$ 5,116.34	Journal Expense Subtotal	\$ 20,726.64
Rally Registrations	\$ 8,558.79	Rally Production Costs	\$ 6,555.73
Rally Donations	\$ 170.00	Liability Insurance	\$ 645.00
Rally 50/50 / Other	\$ 47.81	Weebly Websites	\$ 47.88
Rally Income Subtotal	\$ 8,776.60	Rally Expense Subtotal	\$ 7,248.61
Merchandise Sales - Clothing	\$ 294.30	Merchandise Advertising	\$ -
Merchandise Sales - Other	\$ 8.00	Merchandise Shipping Costs	\$ 8.70
Merchandise Income Subtotal	\$ 302.30	Merchandise Expense Subtotal	\$ 8.70
Winter Meeting Registration 2015	\$ 2,352.00	Winter Meeting Expense 2015	\$ 2,344.05
Winter Meeting Income Subtotal	\$ 2,352.00	Winter Meeting Expense Subtotal	\$ 2,344.05
Membership Dues 2015-2016	\$ 15,265.87	Membership Renewal Promotion	\$ 247.65
Membership PrePaid Future Years	\$ 943.64	New Member Promotion	\$ 207.97
Rosters	\$ 10.00	Membership chair Expenses	\$ 10.97
Membership Income Subtotal	\$ 16,219.51	Membership Expense Subtotal	\$ 466.59
Undesignated Donations	\$ 667.86	wurlitzer-rolls.com web hosting	\$ 220.00
Memorial Donations	\$ 160.00	Election Expenses	\$ 34.27
Donations (non-Journal) Subtotal	\$ 827.86	Website Hosting	\$ 199.00
Other	\$ 56.00	State Government Fees	\$ 89.00
Single Line Item Income Subtotal	\$ 56.00	Treasurer Expense / Bank Expense	\$ 72.34
Total Income	\$ 33,650.61	President Expenses	\$ 105.49
		Other	\$ 106.00
		Single Line Item Expense Subtotal	\$ 826.10
		Total Expense	\$ 31,620.69
Total Assets as of December 31, 2014: \$47,327.97 Includes \$1,365.00 in pre-paid dues for member year 2015-16 or beyond.		Total Assets as of December 31, 2015: \$49,357.89 Includes \$1,023.64 in pre-paid dues for member year 2016-17 or beyond.	
Total increase in financial assets: \$2,029.92			
COAA's 2015 finances reflect a successful rally season, steady membership levels, decreased sales of merchandise (a result of strong 2014 sales and depleted supplies) and continued success in generating strong Journal Advertising sales.			
COAA is a non-profit, tax exempt corporation. The books of the Organization are available for examination.			
Please contact Treasurer Marc Dannecker with any questions - mddannecker@yahoo.com			

COAA 2016 Election Results

- Ballots remained in sealed envelopes until the time of the vote tabulation.
- As Ballots were unsealed they were validated by Brandon Prell reading the member information with Bill Nunn and Marc Dannecker present, The ballots were verified against the membership list provided by Gary Stevenson which had been crosschecked by Marc Dannecker to verify that all listed as eligible to vote were in fact current members in good standing.
- Votes were then counted in a separate step with Brandon Prell reading the vote information and Marc Dannecker and Bill Nunn / Brandon Prell tallying the votes with those counts then verified against each other.
- Five ballots were disqualified. Two were from non-paid “comp” memberships and thus are not considered a member (Article III Section2). Three ballots contained no member information and therefore could not be verified as valid. The inclusion of some or all of the disqualified votes would not have impacted the outcome of the election.
- Votes were then tabulated by Brandon Prell under the observation of Bill Nunn and Marc Dannecker.

Total Valid Ballots Cast: 192

Numerous ballots did not include votes for all offices thus the total number of votes for any given office will not equal the 192.

President:

Angelo Rulli Elected

Secretary:

Wallace Venable Elected

Director :

Bob Buckler Elected

Sam Harris Elected

Note: Vote totals were provided to members of the 2014-16 Board and to all candidates. The Board has not made a decision as to whether totals should be publicly announced.

Appendix 5
Editor's Report
February 1, 2015

1. "Cost Per Issue" of the *Carousel Organ*

There has been no change from the last editor's report regarding cost of production of the *Carousel Organ* by 4-State Printing (see attached report comparing costs over the last several issues) Tammy continues to do a good job – her replacement artist has done well for us for the cover.

2. Color

Color will remain the same, depending on the demand of the issue. Color cover; color in the front pages to correspond with the color ads in the back and a color centerfold. Little additional color has been used because of articles that contain few color photos.

3. Back issues

As previously noted, back issues are available through Gary Stevenson.

4. Advertising

We have continued to have a few full-page adverts which boost ad income. Bill Nunn taking over the advertising should bring a boost to our ad pages.

5. Articles

As in the past I really would like to see more hand-organ articles as we seem to lean towards large instrument articles. If any of you, as officers/directors/chairs have any thoughts as to who might be able to contribute it will help the editor continue to make this a very interesting journal. Wally Venable is helping me draft some requests for articles. We have been very fortunate to have good material submitted.

6. Rally Edition

The most recent rally edition contained 16 pages. A couple of the rallies provided minimal number of photos – if the people pictures are not submitted then they are not printed. Most rally attendees were included at least once.

7. Last thoughts

I think the journal has continued to provide a variety of articles for technician, historian and general reading. I am now starting to work on issue #68. That means we have been producing a quality journal for 17 years. We occasionally will reprint an article but for the most part the articles are new and fresh. Again, I urge anyone who has anything to say to put it into writing for our journal.

Carousel Organ Production Cost & Other Items

Issue	Date	Quantity	# Pages	Issue Price	(1) Total	(2) U.S. Post	(3) Foreign	(4) Stuff/Handling	(5) Flyers	(6) Other
58	1/3/14	500	52	\$5.00	\$2,502.89 <i>(\$3,909.13)¹</i>	\$351.52	\$232.15	\$75.00/\$25.00	3(\$156.60)	Envelopes (\$105.25); B&S (\$34.66)
SRE	1/3/14	500	12	\$0.86	\$ 431.06	(mailed with #58)		---	---	-----
59	4/2/14	500	48	\$4.50	\$2,248.43 <i>(\$3,822.83)</i>	\$358.89	\$268.45	\$120.00/\$25.00	8(\$661.50)	Envelopes (\$110.25); B&X (\$30.31)
60	7/9/14	500	40	\$3.93	\$1,966.18 <i>(\$2,838.16)</i>	\$315.04	\$208.59	\$75.00/\$25.00	2(\$119.34)	Envelopes (\$113.00); S (\$16.01)
61	11/13/14	500	40	\$4.26	\$2,127.96 <i>(2,862.16)</i>	\$300.32	\$177.78	\$75.00/\$25.00	1(\$104.00)	Envelopes (\$104.00)
62	1/2/15	500	40	\$5.04	\$2,519.28 <i>(\$4,200.54)</i>	\$339.27	\$277.91	\$75.00/\$25.00	3(\$103.68)	Color \$168.00; Envel (\$129.60)
SRE	1/2/15	500	20	\$1.08	\$ 540.49	(mailed with #62)				
63	3/31/15	460	40	\$5.25	\$2,415.00 <i>(3,462.49)</i>	\$301.70	\$241.28	\$75/\$25	3(\$110.40)	Color (\$179.40); Envel(\$101.75)
64	6/30/15	470	40	\$4.94	\$2,321.91 <i>(\$3,380.78)</i>	\$324.67	\$232.90	\$75/\$25	4(\$209.00)	Color(\$68.25); Envel(\$111.50)
65	10/7/15	500	40	\$4.25	\$2,127.96 <i>(\$2,881.76)</i>	\$301.54	\$230.46	\$75/\$25	-----	Envel(\$107.00)
66	12/29/15	450	40	\$4.58	\$2,062.14 <i>(\$3,698.84)</i>	\$345.08	\$270.66	\$75/\$25	4(208.00)	Return (\$45); Envel (\$118)
SRE	12/29/15	450	16	\$1.15	\$ 520.00	(mailed with #62)				

1 *(Italic \$ amount)* indicates total amount invoiced for that particular issue

Appendix 6
Rally Chair's Report
March, 2016
Suzanne Hendricks

During the 2015 season we had nine rallies scheduled including the Worldwide Circus Summit at the Big E, West Springfield, MA, July 14 – 19, 2015. The rally schedule for 2015 was as follows:

Apr. 25-26 Dutch Village, Holland, MI Hosts: Bob and Cathy Cantine
May 23-25 Lake Winnepesaukah Amusement Park, Rossville, GA Hosts: Ted Guillaum
June 13-14 Museum of Carousel Art and History, Sandusky, OH Hosts: Bob and Marcia Ebert
July 14-19 Worldwide Circus Summit, West Springfield, MA Host: Bob Yorburg
July 25-26 German Fest, Milwaukee, WI Hosts: Marc and Debe Dannecker
August 1-2 DeBence Museum, Franklin, PA Host: Kent Zacherl
August 29-30 Illinois Railway Museum, Union, IL Host: Dave Calendine
September 19-20 Quassy Amusement Park, Middlebury, CT Host: Ron Gustafson
November 6-7 SteamFest/RailFest, Meridian, MS Host: Jean Orcutt

The Illinois Railway Museum Rally was cancelled because the registrations were too low. We thus had a total of eight rallies attended by 380 people and generating a total of \$1532 in net proceeds. The rallies generating the highest revenue were Sandusky and Lake Winnie. Only one rally had a deficit, Meridian, MS, where there was low attendance. I will attach the COAA 2015 Rally Tally prepared by Marc Dannecker which summarizes in detail the attendance, organs displayed, income and expenses of each rally.

I would again like to thank all those who hosted the 2015 rallies. They made it possible for COAA members to participate in fulfilling our mission of providing "Happy Music" for an appreciative public. Having attended five of these rallies I can attest that they were enjoyed by all.

As we are already looking ahead to the 2016 season; we have six rallies scheduled including a rally in conjunction with the AMICA Convention in Princeton NJ. They are as follows:

Feb. 26-28 Winter Meeting and Rally with MBSI Southeast Chap., St. Cloud, FL Host: Bill Hall
May 14-15 Ella Sharp Museum, Jackson, MI Host: Bob and Cathy Cantine
May 25-28 Lake Winnepesaukah Amusement Park, Rossville, GA Host: Wally Venable
June 18-19 Knoebels Amusement Park, Elysburg, PA Host: Mark Chester
July 4-7 COAA Rally at AMICA Convention, Princeton, NJ Host: Glenn Thomas
Nov. 5-6 Soule Steam/Rail Fest, Meridian, MS Hosts: Jean Olcutt and Greg Hatcher

We are fortunate to have the opportunity to work with both AMICA and MBSI in sponsoring rallies this year. I believe this is a win/win situation and I will continue to look for ways to cooperate with other mechanical music organizations in this way.

Respectfully submitted,

Sue Hendricks

Appendix 7

Rally Web Site Administrator's Report

March 15, 2016

Ted Guillaum, Administrator

I have used a Weebly account to create our rally web sites since 2011 at a cost of \$47.89 per year. This allows us to post up to 10 web sites per year. So far we have never needed more than 10 web sites. The fee has not increased since 2011. The account is in my name using my email address and is billed automatically annually for which I am reimbursed through the Treasurer.

The first four rallies Ella Sharp, Lake Winnie, Knoebels, and Princeton, have been completed and are available on the COAA Events page. The Meridian site will be updated when the rally host submits the information to me in due time.

Rally hosts generally request that I build a web site for their rally although it is not required that I be the one to do this. In past years there have been some rare situations where the rally host prefers to build their own web site such as the Franklin, PA rally.

As the administrator of the account I have the ability to authorize individuals to have access to their web site if they prefer to make changes on their own which is helpful to me. This year Stefan Batist has been very helpful in adding design elements to the Lake Winnie and Princeton rally pages. He is very artistic and his help has been most appreciated.

I chose a Weebly account in 2011 because I discovered that it was a very user friendly method for building web sites requiring minimal computer skills that were within my limited ability. Weebly has made changes to their system over the years with an eye to improving their services like every computer system is famous for, which has actually complicated their system a bit but so far I have been able to keep up with most of their changes to produce a web site.

I'm sure there are many web site building options on the internet that I am not aware of but I have been satisfied with Weebly. My recommendation is to continue using Weebly as long as I am the administrator. Their price is very reasonable and their product is acceptable to me.

Respectfully submitted,

Ted Guillaum

Appendix 8
Vice President's Report
March 19, 2016

Hello All,

This has been a very exciting year for COAA in that we partnered with many organizations in an effort to spread the word about mechanical music and to drive membership. The partnerships include the Wadsworth Atheneum in Hartford Connecticut and over 80 affiliated groups through The Worldwide Circus Summit.

Indeed we added to the membership roster.

On a different note, we lost a number of key members due to internal discord.

Moving forward I would like to expand the educational components of COAA. This includes workshops and presentations for the public and our organization. Additionally, I would like to partner with other groups in order to increase attendance at rallies and to share resources at these events.

Details will follow.

Bob Yorburg, VP COAA

COAA 2016 BUDGET (EXPENSE)

EXPENSE - 2016 Budget

		2011	2012	2013	2014	2015	2016	Notes
		ACTUAL	ACTUAL	ACTUAL	ACTUAL	ACTUAL	PLAN	
Journal	JOURNAL PRINTING	8,206.88	8,226.04	9,891.11	9,276.52	9,924.64	9,900.00	
Journal	JOURNAL MAILING & POSTAGE	1,987.06	2,396.27	2,734.51	3,185.04	3,161.72	3,200.00	
Journal	EDITOR COMPENSATION	7,600.00	7,600.00	7,600.00	7,600.00	7,600.00	7,600.00	
Journal	JOURNAL PRINTING SUPPLIES/other		86.05	0.00				
Journal	JOURNAL ENVELOPES	198.02	0.00	0.00				
Membership	JOURNAL EXTRA MAILING		0.00	0.00				
Membership	CD/BACK ISSUE MAILING				75.80	40.28	130.00	Incl. late submittal for 2015
	JOURNAL SUBTOTAL	17,991.96	18,308.36	20,225.62	20,137.36	20,726.64	20,830.00	
	RALLIES:							
Cantine	DUTCH VILLAGE, Holland, MI			104.96		34.56		
Cantine	ELLA SHARP, Jackson, MI						150.00	New Rally
Guillaum	LAKE WINNIE, Rossville, GA	367.41		329.78	464.10	338.64	550.00	Previous rally, will have
Ebert	CAROUSEL ART, Sandusky, OH					127.03		hospitality room fees in 2016
Dannecker	GERMAN FEST, Milwaukee, WI			780.13		681.45		
Zacherl	DEBENCE MUSEUM, Franklin, PA					36.80		
Calendine	ILLINOIS RAILWAY, Utopia, IL			218.00	390.60	57.00		
Gustafson	QUASSY, Middlebury, CT	0.00	283.90			57.00		
Orcutt	SOULE STEAM RAIL, Meridian, MS	688.22	343.65	284.58		242.67	220.00	Previous rally
Yorburg	CIRCUS SUMMIT, W Springfield, MA					4,980.58		
Thomas	AMICA, Princeton, NJ						1,000.00	New Rally
Chester	KNOEBELS, Elysburg, PA		523.88	0.00	653.41		750.00	Previous Rally
Rallies	RALLY EXTRA WEBSITES	47.88	0.00	0.00	47.88	47.88	60.00	
Treasurer	RALLY REGISTRATION REFUNDS	30.00	0.00	47.93				Included in expenses above
Insurance	LIABILITY INSURANCE PREMIUMS	645.00	645.00	595.00	545.00	645.00	595.00	
Insurance	EXTRA INSURANCE PREMIUMS		0.00		50.00			(No known need currently)
	RALLY SUBTOTAL	2,973.50	2,694.18	2,890.12	4,025.96	7,248.61	3,325.00	
	SANFILIPPO/KRUGHOFF		8,530.67	0.00				
Merchandise	MUGS COST	185.87						
Merchandise	CLOTHING COST	444.45	1,607.66	374.76				
Merchandise	CLOTHING LOGO TRANSFERS			0.00				
Merchandise	MISCELLANEOUS	20.41		350.00				
Merchandise	Promotion / Advertising				88.20			
Merchandise	SHIPPING (Bulk 2014 & forward)	26.80	0.00	0.00	283.49			
Merchandise	SHIPPING (Orders 2014 & forward)				313.67	8.70	100.00	
	MERCHANDISE TOTAL	677.53	1,607.66	724.76	685.36	8.70	100.00	
Membership	MAILING & POSTAGE MEMBERSHIP	703.85	758.95	176.26	0.00	0.00		(Now Journal Back Issue Postage)
Treasurer	MAILING & POSTAGE TREASURER	40.19	0.00	60.33	20.23	19.60	20.00	
Treasurer	MAILING & POSTAGE GENERAL	79.59	0.00	100.00				
	GENERAL MAILING TOTAL	823.63	758.95	336.59	20.23	19.60	20.00	
Membership	BROCHURE PRINTING (TRI-FOLD) New Member Promotion		250.00	0.00	159.89	207.97		
Membership	MEMBERSHIP RENEWAL INSERTS Member Retention				240.24	247.65	250.00	
Membership	GENERAL SUPPLIES MEMBERSHIP		126.29	50.00	215.84	10.97	350.00	Incl \$200 in late 2015 exp.
Education	WURLITZER-ROLLS.COM WEB HOST				110.00	220.00	220.00	Four quarters @ \$55
Education	EDUCATION / OUTREACH ACTIVITIES							
Web Master	WEBSITE	569.00	442.00	246.00	199.00	199.00	210.00	
Treasurer	STATE Business Registration Fees				50.00	40.00	50.00	
Treasurer	OH REGISTERED AGENT SERVICE				0.00	49.00	50.00	
Treasurer	LEGAL FEES (NON-PROFIT FILING)		514.00	0.00				
Treasurer	ACCOUNTING FEES (INCOME TAX)		0.00	0.00				
Treasurer	DUES REFUND	10.00	0.00	0.00	0.00		0.00	
Treasurer	BAD CHECK FEES		0.00	0.00	12.00		0.00	
Treasurer	BANKING FEES / CHECKS		104.09	25.00	11.50	52.74	25.00	
Treasurer	SAVINGS ACCOUNT		1,000.00	1,200.00	0.00		0.00	
Treasurer	CONF. PHONE / BOARD MTG EXP.	238.33	241.57	245.00	0.00	106.00	100.00	
Treasurer	GENERAL SUPPLIES TREASURER		0.00	0.00	73.90		75.00	
Secretary	GENERAL SUPPLIES SECRETARY		0.00	0.00			180.00	Includes transition expenses
BOARD	BALLOT PRINTING / ELECTION EXP.		0.00	0.00	52.20	34.27	280.00	Ballots, Envelopes, Teller Fee
President	GENERAL SUPPLIES PRES/RECOG.				45.67	105.49	80.00	
Treasurer	GENERAL SUPPLIES ADVERTISING		0.00	0.00				
Treasurer	OTHER		885.05	510.77	1.95		0.00	
	GENERAL SUBTOTAL	817.33	3,563.00	2,276.77	1,172.19	1,273.09	1,870.00	
MidWinter	WINTER FOOD & HOSPITALITY	1,652.88	0.00	0.00	545.77	1,946.50	114.00	
MidWinter	WINTER PRINTING & MAILING	45.70	96.09	0.00	93.67	34.56	60.45	
MidWinter	WINTER Pre-Promotion				33.28			
MidWinter	WINTER SUPPLIES	82.29	200.00	0.00	117.55	362.99	81.03	
	WINTER MEETING SUBTOTAL	1,780.87	296.09	0.00	790.27	2,344.05	255.48	
	TOTAL EXPENSES	24,804.15	35,758.91	26,453.86	26,831.37	31,620.69	26,400.48	

COAA 2016 BUDGET (INCOME)

INCOME - 2016 Budget

		2011	2012	2013	2014	2015	2016	Notes
		(ACTUAL	ACTUAL	ACTUAL	ACTUAL	ACTUAL	Plan	
Journal	JOURNAL ADVERTISING	1,443.00	3,975.34	2,780.28	4,968.29	4,933.84	4,200.00	
Journal	JOURNAL DONATIONS	411.40	717.45	285.00	210.00	175.00	200.00	
Membership	JOURNAL CD SALES	339.96	130.10	37.00	126.65	0.00	60.00	
Membership	JOURNAL BACK ISSUE SALES	165.09	249.59	93.84	155.24	7.50	20.00	
	Other		90.34					
JOURNAL SUBTOTAL		2,359.45	5,162.82	3,196.12	5,460.18	5,116.34	4,480.00	
		Reg \$15	Reg \$15	Reg\$15/\$10	Reg \$10	Reg \$10	Reg \$10	Rally Reg. Fee \$10.00
Cantine	DUTCH VILLAGE, Holland, MI			510		280		
Cantine	ELLA SHARP, Jackson, MI						300.00	New Rally, similar to DV
Guillaum	LAKE WINNIE, Rossville, GA	976.00	1,378.75	503.85	630.00	780.24	600.00	Established Rally
Ebert	CAROUSEL ART, Sandusky, OH					770		
Dannecker	GERMAN FEST, Milwaukee, WI			760		770		
Zacherl	DEBENCE MUSEUM, Franklin, PA					430		
Calendine	ILLINOIS RAILWAY, Union, IL			370	540.00	0		
Gustafson	QUASSY, Middlebury, CT	45.00	535.00			415		
Orcutt	SOULE STEAM/RAIL, Meridian, MS	655.00	503.10	104.00		119.26	200.00	Previous Rally
Yorburg	CIRCUS SUMMIT, W Springfield, MA					4994.29		
Thomas	AMICA, Princeton, NJ						1,500.00	\$15 Reg fee?
Chester	KNOEBELS, Elysburg, PA		2,568.71		1,910.00		1,500.00	Previous Rally
	Insurance Premium Refund					56.00		
	50/50			139.00	312.00	45.00	150.00	
	Rally Donations & Gifts			150.00	635.56	172.81	150.00	Typical Year (No "Weston")
RALLY SUBTOTAL		7,508.99	6,456.04	3,438.07	6,302.80	8,832.60	4,400.00	
SANFILIPPO/KRUGHOFF EVENT			9,616.26	0.00				
Merchandise	UNSPECIFIED ITEMS SOLD	623.50	0.00	8.20	90.00	8.00	50.00	
Merchandise	LICENSE PLATE SALES	19.18						
Merchandise	CLOTHING SALES	659.15	1,837.59	138.47	1,793.95	294.30	150.00	Limited inventory remaining
Merchandise	LAPEL PIN SALES						0.00	Sold out
Merchandise	DECAL SALES	80.00		110.00	59.29			
MERCHANDISE SUBTOTAL		1,381.83	1,837.59	256.67	1,943.24	302.30	200.00	
Membership	MEMBER DUES NEW	1,562.92	1,280.00	1,480.00	971.44	988.20	800.00	20 new @ \$40.00
Membership	MEMBER DUES RENEWAL	12,774.46	15,971.37	16,548.31	15,441.28	14,277.67	14,000.00	350 @ \$40.00
Membership	MEMBER DUES PRE-PAID				1,365.00	943.64	800.00	20 @ \$40.00
Membership	MEMBER DUES (NEW + RENEWALS)	14,337.38	17,251.37	18,028.31	17,777.72	16,209.51	15,600.00	
Treasurer	DONATIONS - UNDESIGNATED	840.00	1,036.00	2,068.41	991.25	667.86	750.00	
Treasurer	DONATIONS - MEMORIALS	470.00	150.00	0.00	100.00	160.00	100.00	
Treasurer	DONATIONS - EDUCATION FUND				47.00	0.00		
Membership	ROSTER SALES	20.00	0.00	0.00	5.00	10.00	0.00	
Treasurer	BANK INTEREST	1.40	0.42	0.88	0.24		0.00	
	Other		202.00	289.39	13.95		0.00	
GENERAL SUBTOTAL		30,006.16	1,388.42	2,358.68	1,157.44	837.86	850.00	
MidWinter	WINTER MEETING TOTAL	2,100.00	627.00	616.00	784.00	2,352.00	1,050.00	
WINTER SUBTOTAL		2,100.00	627.00	616.00	784.00	2,352.00	1,050.00	
TOTAL INCOME		29,130.53	42,339.50	\$27,893.85	\$33,425.38	\$33,650.61	\$26,580.00	